

SNAPSHOT of HOME Program Performance--As of 03/31/10
Local Participating Jurisdictions with Rental Production Activities



Participating Jurisdiction (PJ):

State:

PJ's Total HOME Allocation Received:

PJ's Size Grouping*:

PJ Since (FY):

Category	PJ	State Average	State Rank	Nat'l Average	Nat'l Ranking (Percentile):*		
					Group	C	Overall
Program Progress:			PJs in State: 92				
% of Funds Committed	97.18 %	91.16 %	6	92.07 %	86	90	
% of Funds Disbursed	88.97 %	83.89 %	15	84.14 %	68	71	
Leveraging Ratio for Rental Activities	13.84	5.84	1	4.79	100	100	
% of Completed Rental Disbursements to All Rental Commitments***	85.54 %	75.05 %	42	81.45 %	26	31	
% of Completed CHDO Disbursements to All CHDO Reservations***	64.11 %	69.01 %	48	69.74 %	31	31	
Low-Income Benefit:							
% of 0-50% AMI Renters to All Renters	83.53 %	79.06 %	42	80.97 %	44	48	
% of 0-30% AMI Renters to All Renters***	29.32 %	40.24 %	66	45.50 %	26	21	
Lease-Up:							
% of Occupied Rental Units to All Completed Rental Units***	86.35 %	93.41 %	78	95.55 %	12	10	
Overall Ranking:			In State:	44 / 92	Nationally:	42 38	
HOME Cost Per Unit and Number of Completed Units:							
Rental Unit	\$32,166	\$35,004		\$26,831	249 Units	48.80 %	
Homebuyer Unit	\$24,559	\$20,947		\$15,029	189 Units	37.10 %	
Homeowner-Rehab Unit	\$34,465	\$27,511		\$20,806	72 Units	14.10 %	
TBRA Unit	\$0	\$2,735		\$3,228	0 Units	0.00 %	

* - A = PJ's Annual Allocation is greater than or equal to \$3.5 million (59 PJs)

B = PJ's Annual Allocation is less than \$3.5 million and greater than or equal to \$1 million (214 PJs)

C = PJ's Annual Allocation is less than \$1 million (283 PJs)

** - E.g., a percentile rank of 70 means that the performance exceeds that of 70% of PJs.

***- This category is double-weighted in compiling both the State Overall Ranking and the National Overall Ranking of each PJ.

Source: Data entered by HOME Participating Jurisdictions into HUD's Integrated Disbursement and Information System (IDIS)

Program and Beneficiary Characteristics for Completed Units

Participating Jurisdiction (PJ): Salinas CA

Total Development Costs:
(average reported cost per unit in
HOME-assisted projects)

	Rental	Homebuyer	Homeowner
PJ:	\$244,551	\$126,042	\$35,011
State:*	\$135,492	\$114,689	\$28,606
National:**	\$96,090	\$75,663	\$23,585

CHDO Operating Expenses:
(% of allocation)

PJ: 0.0 %
National Avg: 1.2 %

R.S. Means Cost Index: 1.12

	Rental %	Homebuyer %	Homeowner %	TBRA %		Rental %	Homebuyer %	Homeowner %	TBRA %
RACE:					HOUSEHOLD TYPE:				
White:	27.9	5.3	30.6	0.0	Single/Non-Elderly:	20.0	3.7	19.4	0.0
Black/African American:	3.3	0.5	0.0	0.0	Elderly:	34.9	0.0	43.1	0.0
Asian:	2.3	0.0	4.2	0.0	Related/Single Parent:	14.9	17.5	11.1	0.0
American Indian/Alaska Native:	0.0	0.0	0.0	0.0	Related/Two Parent:	12.1	76.7	23.6	0.0
Native Hawaiian/Pacific Islander:	0.5	0.0	0.0	0.0	Other:	18.1	1.6	1.4	0.0
American Indian/Alaska Native and White:	0.5	0.0	0.0	0.0					
Asian and White:	0.9	0.0	0.0	0.0					
Black/African American and White:	0.9	0.0	0.0	0.0					
American Indian/Alaska Native and Black:	0.0	0.0	0.0	0.0					
Other Multi Racial:	0.9	0.0	0.0	0.0					
Asian/Pacific Islander:	0.0	2.1	13.9	0.0					
ETHNICITY:									
Hispanic	62.8	92.1	51.4	0.0					
HOUSEHOLD SIZE:					SUPPLEMENTAL RENTAL ASSISTANCE:				
1 Person:	60.5	2.1	30.6	0.0	Section 8:	23.7	0.0 [#]		
2 Persons:	10.7	5.3	22.2	0.0	HOME TBRA:	0.0			
3 Persons:	7.4	20.1	9.7	0.0	Other:	10.7			
4 Persons:	11.6	21.2	12.5	0.0	No Assistance:	65.6			
5 Persons:	4.2	30.2	9.7	0.0					
6 Persons:	3.7	14.3	11.1	0.0					
7 Persons:	0.9	3.7	1.4	0.0					
8 or more Persons:	0.9	3.2	2.8	0.0	# of Section 504 Compliant Units / Completed Units Since 2001			58	

* The State average includes all local and the State PJs within that state

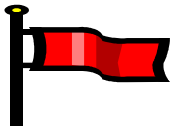
** The National average includes all local and State PJs, and Insular Areas

Section 8 vouchers can be used for First-Time Homebuyer Downpayment Assistance.



— HOME PROGRAM —
SNAPSHOT WORKSHEET - RED FLAG INDICATORS
 Local Participating Jurisdictions with Rental Production Activities

Participating Jurisdiction (PJ): Salinas State: CA Group Rank: 42
 (Percentile)
 State Rank: 44 / 92 PJs Overall Rank: 38
 (Percentile)
 Summary: 1 / Of the 5 Indicators are Red Flags

FACTOR	DESCRIPTION	THRESHOLD*	PJ RESULTS	RED FLAG
4	% OF COMPLETED RENTAL DISBURSEMENTS TO ALL RENTAL COMMITMENTS	< 75.25%	85.54	
5	% OF COMPLETED CHDO DISBURSEMENTS TO ALL CHDO RESERVATIONS	< 50.43%	64.11	
6	% OF RENTERS BELOW 50% OF AREA MEDIAN INCOME	< 70%**	83.53	
8	% OF OCCUPIED RENTAL UNITS TO ALL RENTAL UNITS	< 91.30%	86.35	
"ALLOCATION-YEARS" NOT DISBURSED***		> 3.340	1.63	

* This Threshold indicates approximately the lowest 20% of the PJs

** This percentage may indicate a problem with meeting the 90% of rental units and TBRA provided to households at 60% AMI requirement

*** Total of undisbursed HOME and ADDI funds through FY 2005 / FY2005 HOME and ADDI allocation amount. This is not a SNAPSHOT indicator, but a good indicator of program progress.

Source: Data entered by HOME Participating Jurisdictions into HUD's Integrated Disbursement and Information System (IDIS)

HOME Program Performance SNAPSHOT

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